

## **Division of Business Management Executive Committee Meeting Minutes, 140415**

Attendees: Dan, Sharon, Angela, Nick, Janet, Carol, Richard, Lissa

Secretary report—the minutes (as modified by Janet Bryant) from the March 15, 2014 BMGT meeting in Dallas—as this was not a quorum, this was not an official meeting (attending: Janet Bryant, Richard Cobb, Kara Allen, Lissa Dulany), so these items will be confirmed at the next BMGT exec meeting—approved.

A recommendation was made that both Kara and Dan be listed as joint program chairs in PACS for the Fall 2014 National ACS meeting San Francisco.

The Praxair grant is underway. BMGT is hosting the 2 inaugural Praxair/BMGT/Dicciani award recipients, Abbey Bacak and Persefoni Kechagia, at the Spring 2014 ACS National meeting in Dallas. This is Part I of a 2 part program with Praxair in Nance Dicciani's honor as the 2012 Whalen Award recipient.

The BMGT Awards committee will meet soon to choose the recipient of the next Whalen Award, to be awarded at the Fall ACS National meeting in San Francisco. To date four nominations have been received.

### **Team Formations –Dan led the discussion of the teams from the strategic plan.**

Janet – Professional Development and Training—Part 2 of the Praxair/BMGT Program in honor of 2012 Whalen Award Recipient Nance Dicciani will be a 1 day training in July in Buffalo, NY. The check coming to Nick from Praxair is to cover both Part 1 and Part 2 of the program and will be held in a separate bucket, as it were, to cover Program expenses. Janet will continue to serve as Program Manager.

Richard – Advocacy— •Exciting Programs: See “Sharktank” idea below as one. •United advocacy: Set up an Industry Advocacy Alliance with the ACS Committee on Corporation Associates and the SCHB division to work together on advocacy programs and efforts as one voice. Included in this group could be former ACS Presidents representing industry. Janet suggested that we consider merging these efforts with that of ACS Chemical Innovation and Entrepreneurship Council (CIEC) and has agreed to join the Advocacy Group to aid in this effort. •Offer program ideas to the ACS Board of Directors that benefit industry. Take advantage of the years when there is an ACS President from industry to push for new programs that benefit industry.

Nick – Organization Strength—Sponsor a symposium of top tier consulting groups highlighting business consulting projects that they have done. They could potentially sponsor the symposium. CEOs of large chemical companies could be part. 2015 is target year.

<p><b>Prof Development &amp; Training</b></p> <p><b>Outcome:</b> the go to source for professional development &amp; training for business focused professionals in the industrial chemical enterprise.</p>	<p><b>Networking</b></p> <p><b>Outcome:</b> key gathering point for business focused professionals in the industrial chemical enterprise.</p>	<p><b>Advocacy</b></p> <p><b>Outcome:</b> stronger representation within the ACS of industrial members.</p>	<p><b>Organization Strength</b></p> <p><b>Outcome:</b> BMGT will be seen as the go to organization by ACS for interaction with industrial members.</p>
---	---	---	--

## Teams:

Janet Bryant – Leader  
Kara Allen  
Sharon Wilkerson

Mick Hurrey- leader  
Tony Brazzale  
Ashley Ashton

Richard Cobb-leader  
Carol Duane  
Janet Bryant

Nick Conti- leader  
Lissa Dulany  
Dan Daly

## Committee Reports

- Treasurer—Nick—approximately \$45K working capital, after payment of all expenses from the national meeting in Dallas.
- Update on CIEC – Janet— a new volunteer (Tara Korkowski) will be the CIEC rep for the monthly meeting. CIEC is re-invigorating their committee structure. Also PROF has officially joined CIEC. The ACS Chemical Angel Network (CaN) will be expanding their presence at national meetings and be part of the PROF program grid in San Francisco, and still continue to participate in SCHB programming and events. New WCC Rep to CIEC. MAC may also join the CIEC fold. ACS Entrepreneurial Research Center (ERC) competition in Boston—30 teams (Dan participated), hosted by NESACS (Northeastern Section of the ACS) and SCHB. (Janet left to attend another meeting).
- Feedback from Dallas—Dan led the session for small chemical businesses in the energy sector (100+ attendees). Reception with CHAL was well-attended. Dan proposed to shift the reception in San Fran back to joint with SCHB and the other members of the BMGT exec committee concurred.
- Dan discussed Programming for the San Fran ACS National meeting in Fall 2014: there are four symposia with the BMGT contacts listed below:
  1. Entrepreneurial Training—Janet and Judy Giordan
  2. Chemistry Plus Passions, Interests: Careers on The Road Less Traveled—Carol Duane – cosponsored with CHED and SOCED
  3. Whalen Award—**Sunday** afternoon with a Sunday early evening reception—BMGT Awards Committee
  4. Polymers in Additive Manufacturing—cosponsored with POLY—Tuesday afternoon

Richard led a discussion of the “Sharktank” idea for the Boston National ACS meeting. Investors could come and hear requests from entrepreneurs for financial backing. Possible guest speaker - Daymond John (Spoke in Rochester in 2013). Several suggestions were made, and since the entire exec committee had not seen the original proposal, Dan re-sent it to the entire distribution and the topic will be re-considered at the next BMGT executive committee meeting.

There being no further topics, the meeting was adjourned at 12:46PM EDT.

Respectfully submitted,

Lissa Dulany, BMGT Secretary, with grateful assistance from Sharon Wilkerson